

Black Diamond stands for innovation, passion and professionalism in the development and manufacturing of mountain-, outdoor- and snow sport-products. Our young and international team is characterized by an open, collegial, and active cooperation. For the European headquarters in Innsbruck, we are immediately looking for a

JUNIOR SALES MANAGER (F/M/X)

You are responsible for the Sales performance and customer relationship management of assigned markets. In close collaboration with the Sales Manager of Southern/Eastern Europe & the Sales Manager of DACH/Nordics, you will play an important role within the European Sales team.

MAIN RESPONSIBILITIES

- Motivating and leading Sales Representatives
- Contact person and service partner for our European customers and partners
- Implementation and further development of sales strategies for assigned regions
- Achieve Sales goals by strengthen current distribution and by proactively pursue new business and sales opportunities
- Collaboration of further service procedure throughout other department within Black Diamond and Pieps

BD STYLE – WHAT YOU CAN EXPECT AT BD

- An exciting and responsible job in an international company
- A collaborative working environment in an enthusiastic and international team
- Flat hierarchies and flexible working times
- Company culture where new and creative ideas are welcomed
- Various company advantages and benefits

YOUR PROFILE

- Degree in Sales, Business or similar (university or university of applied science)
- OR a minimum of 3 years of experience in Sales
- Excellent German and English (written and spoken)
- Independent, result and solution-oriented way of working with a high level of initiative and service orientation
- Great communication and negotiation skills
- Entrepreneurial understanding and behaviour for the brand

This position is open with immediate effect. The annual KV salary is € 31.000,- on a full-time basis. Depending on your qualifications and experience, an overpayment is foreseen.

We look forward to your application at jobs@blackdiamond.eu!

Black Diamond Equipment Europe GmbH

Human Resources

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